



zabs place

100 N. Trade Street
 Matthews, NC 28105
 704.708.5600
 info@zabsplace.org
 zabsplace.org

As you may know, **ZABS Place** is a non-profit thrift boutique that recognizes potential and talents in individuals of all levels of ability. We offer training and employment to local young adults with special talents and we are dedicated to helping our Special Talent perfect their skills.

Our **ZABSprenneur Incubator** program helps differently-abled individuals, with a passion and a craft, learn the necessary skills to successfully create a sellable product and start a micro-business. A "**ZABSprenneur**" is a micro-entrepreneur participating in our Incubator program.

Through a generous grant by the **Reemprise Fund** we are now offering **ZABSprenneur Microgrants** to help new and existing ZABSprenneurs grow their micro-business. This Microgrant can be used for anything related to your business idea or the product you make, such as soaps, jewelry, pet collars, etc. **Example:** *You could buy business cards or supplies to create your product(s) or props to display and photograph your creation, etc.*

ZABSprenneur Microgrants of up to \$500 are available to any person with intellectual or developmental differences who has a new or emerging business.

Requirements for a ZABSprenneur Microgrant application:

- Applicants must be 16 years or older with an intellectual or developmental difference.
- The business (idea) must be a new or growing business that has not earned more than \$2,000 in sales.
- The business idea/product **MUST** be inspired and made by the applicant (*you*). *(We encourage parents, family members, and staff to be active support people. However, we do not accept business ideas that are driven by a parent or support person.)*
- Business ideas and products cannot be:
 - Part of another business *(a multi-level or pyramid model, a franchise, etc.)*
 - Connected with a religious organization
 - Made with alcohol, tobacco, cannabis or marijuana
 - Involved in political campaigns, lobbying, or a nonprofit organization.

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- Business ideas and products must follow all legal requirements including, but not limited to, copyright, safety measures, health guidelines, etc. **Example:** *You can't make a product that uses someone else's artwork, without their permission. You need to make sure that your ingredients and supplies are considered safe to use.*
- Funds must be used for supplies, equipment, training, marketing, or anything else appropriately needed to start or expand a business.

As a ZABSpreneur Microgrant Applicant, you should:

- Have a clear and specific business idea
- Explain clearly on your application why you are interested in running or expanding your business
- Understand who your customers will be
- Offer something that makes you different from your competition
- Have or be ready to create a realistic project plan, timeline, and budget

Approved applicants must complete trainings provided by the ZABSpreneur Coordinator and be ready to submit a business budget, and copies of receipts to track spending of their funds.

By applying for a ZABSpreneur Microgrant I understand and agree that ZABS Place:

- May feature, publicize, and sell ZABSpreneur items in-store and online.
- Can choose which of the Talent's work will be sold at ZABS Place as part of the ZABSpreneur program.
- Will decide whether to remove a ZABSpreneur from the program at any time.
- Takes no responsibility for loss, damage, or theft of any ZABSpreneur items.
- Will decide the level of coaching required by each ZABSpreneur which will determine the percentage (10-30%) of sales paid to ZABS Place.
- Expects all items to be in perfect condition, clean, and ready for sale.
- Requires a W-9 tax form be completed to be part of the ZABSpreneur program.

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